Despite widespread knowledge that fraternity members are frequently involved in the sexual assaults of women, fraternities are rarely studied as social contexts—groups and organizations—that encourage the sexual coercion of women. An analysis of the norms and dynamics of the social construction of fraternity brotherhood reveals the highly masculinist features of fraternity structure and process, including concern with a narrow, stereotypical conception of masculinity and heterosexuality; a preoccupation with loyalty, protection of the group, and secrecy; the use of alcohol as a weapon against women's sexual reluctance; the pervasiveness of violence and physical force; and an obsession with competition, superiority, and dominance. Interfraternity rivalry and competition—particularly over members, intramural sports, and women—encourage fraternity men's commodification of women. We conclude that fraternities will continue to violate women socially and sexually unless they change in fundamental ways.

Rapes are perpetrated on dates, at parties, in chance encounters, and in specially planned circumstances. That group structure and processes, rather than individual values or characteristics, are the impetus for many rape episodes was documented by Blanchard (1959) 30 years ago (also see Geis 1971), yet sociologists have failed to pursue this theme (for an exception, see Chancer 1987). A recent review of research (Muehlenhard and Linton 1987) on sexual violence, or rape, devotes only a few pages to the situational...
contexts of rape events, and these are conceptualized as potential risk factors for individuals rather than qualities of rape-prone social contexts.

Many rapes, far more than come to the public’s attention, occur in fraternity houses on college and university campuses, yet little research has analyzed fraternities at American colleges and universities as rape-prone contexts (cf. Ehrhart and Sandler 1985). Most of the research on fraternities reports on samples of individual fraternity men. One group of studies compares the values, attitudes, perceptions, family socioeconomic status, psychological traits (aggressiveness, dependence), and so on, of fraternity and nonfraternity men (Bohrnstedt 1969; Fox, Hodge, and Ward 1987; Kanin 1967; Lemire 1979; Miller 1973). A second group attempts to identify the effects of fraternity membership over time on the values, attitudes, beliefs, or moral precepts of members (Hughes and Winston 1987; Marlowe and Auvenshine 1982; Miller 1973; Wilder, Hoyt, Doren, Hauck, and Zettle 1978; Wilder, Hoyt, Surbeck, Wilder, and Carney 1986). With minor exceptions, little research addresses the group and organizational context of fraternities or the social construction of fraternity life (for exceptions, see Letchworth 1969; Longino and Kart 1973; Smith 1964).

Gary Tash, writing as an alumnus and trial attorney in his fraternity’s magazine, claims that over 90 percent of all gang rapes on college campuses involve fraternity men (1988, p. 2). Tash provides no evidence to substantiate this claim, but students of violence against women have been concerned with fraternity men’s frequently reported involvement in rape episodes (Adams and Abarbanel 1988). Ehrhart and Sandler (1985) identify over 50 cases of gang rapes on campus perpetrated by fraternity men, and their analysis points to many of the conditions that we discuss here. Their analysis is unique in focusing on conditions in fraternities that make gang rapes of women by fraternity men both feasible and probable. They identify excessive alcohol use, isolation from external monitoring, treatment of women as prey, use of pornography, approval of violence, and excessive concern with competition as precipitating conditions to gang rape (also see Merton 1985; Roark 1987).

The study reported here confirmed and complemented these findings by focusing on both conditions and processes. We examined dynamics associated with the social construction of fraternity life, with a focus on processes that foster the use of coercion, including rape, in fraternity men’s relations with women. Our examination of men’s social fraternities on college and university campuses as groups and organizations led us to conclude that fraternities are a physical and sociocultural context that encourages the sexual coercion of women. We make no claims that all fraternities are “bad” or that all fraternity men are rapists. Our observations indicated, however,
that rape is especially probable in fraternities because of the kinds of organizations they are, the kinds of members they have, the practices their members engage in, and a virtual absence of university or community oversight. Analyses that lay blame for rapes by fraternity men on "peer pressure" are, we feel, overly simplistic (cf. Burkhart 1989; Walsh 1989). We suggest, rather, that fraternities create a sociocultural context in which the use of coercion in sexual relations with women is normative and in which the mechanisms to keep this pattern of behavior in check are minimal at best and absent at worst. We conclude that unless fraternities change in fundamental ways, little improvement can be expected.

METHODOLOGY

Our goal was to analyze the group and organizational practices and conditions that create in fraternities an abusive social context for women. We developed a conceptual framework from an initial case study of an alleged gang rape at Florida State University that involved four fraternity men and an 18-year-old coed. The group rape took place on the third floor of a fraternity house and ended with the "dumping" of the woman in the hallway of a neighboring fraternity house. According to newspaper accounts, the victim's blood-alcohol concentration, when she was discovered, was .349 percent, more than three times the legal limit for automobile driving and an almost lethal amount. One law enforcement officer reported that sexual intercourse occurred during the time the victim was unconscious: "She was in a life-threatening situation" (Tallahassee Democrat, 1988b). When the victim was found, she was comatose and had suffered multiple scratches and abrasions. Crude words and a fraternity symbol had been written on her thighs (Tampa Tribune, 1988). When law enforcement officials tried to investigate the case, fraternity members refused to cooperate. This led, eventually, to a five-year ban of the fraternity from campus by the university and by the fraternity's national organization.

In trying to understand how such an event could have occurred, and how a group of over 150 members (exact figures are unknown because the fraternity refused to provide a membership roster) could hold rank, deny knowledge of the event, and allegedly lie to a grand jury, we analyzed newspaper articles about the case and conducted open-ended interviews with a variety of respondents about the case and about fraternities, rapes, alcohol use, gender relations, and sexual activities on campus. Our data included over 100 newspaper articles on the initial gang rape case; open-ended interviews
with Greek (social fraternity and sorority) and non-Greek (independent) students (N = 20); university administrators (N = 8, five men, three women); and alumni advisers to Greek organizations (N = 6). Open-ended interviews were held also with judges, public and private defense attorneys, victim advocates, and state prosecutors regarding the processing of sexual assault cases. Data were analyzed using the grounded theory method (Glaser 1978; Martin and Turner 1986). In the following analysis, concepts generated from the data analysis are integrated with the literature on men’s social fraternities, sexual coercion, and related issues.

FRATERNITIES AND THE SOCIAL CONSTRUCTION OF MEN AND MASCULINITY

Our research indicated that fraternities are vitally concerned—more than with anything else—with masculinity (cf. Kanin 1967). They work hard to create a macho image and context and try to avoid any suggestion of “wimpishness,” effeminacy, and homosexuality. Valued members display, or are willing to go along with, a narrow conception of masculinity that stresses competition, athleticism, dominance, winning, conflict, wealth, material possessions, willingness to drink alcohol, and sexual prowess vis-à-vis women.

Valued Qualities of Members

When fraternity members talked about the kind of pledges they prefer, a litany of stereotypical and narrowly masculine attributes and behaviors was recited and feminine or woman-associated qualities and behaviors were expressly denounced (cf. Merton 1985). Fraternities seek men who are “athletic,” “big guys,” good in intramural competition, “who can talk college sports.” Males “who are willing to drink alcohol,” “who drink socially,” or “who can hold their liquor” are sought. Alcohol and activities associated with the recreational use of alcohol are cornerstones of fraternity social life. Nondrinkers are viewed with skepticism and rarely selected for membership.1

Fraternities try to avoid “geeks,” nerds, and men said to give the fraternity a “wimpy” or “gay” reputation. Art, music, and humanities majors, majors in traditional women’s fields (nursing, home economics, social work, education), men with long hair, and those whose appearance or dress violate current norms are rejected. Clean-cut, handsome men who dress well (are clean, neat,
conforming, fashionable) are preferred. One sorority woman commented that “the top ranking fraternities have the best looking guys.”

One fraternity man, a senior, said his fraternity recruited “some big guys, very athletic” over a two-year period to help overcome its image of wimpiness. His fraternity had won the interfraternity competition for highest grade-point average several years running but was looked down on as “wimpy, dancy, even gay.” With their bigger, more athletic recruits, “our reputation improved; we’re a much more recognized fraternity now.” Thus a fraternity’s reputation and status depends on members’ possession of stereotypically masculine qualities. Good grades, campus leadership, and community service are “nice” but masculinity dominance—for example, in athletic events, physical size of members, athleticism of members—counts most.

Certain social skills are valued. Men are sought who “have good personalities,” are friendly, and “have the ability to relate to girls” (cf. Longino and Kart 1973). One fraternity man, a junior, said: “We watch a guy [a potential pledge] talk to women . . . we want guys who can relate to girls.” Assessing a pledge’s ability to talk to women is, in part, a preoccupation with homosexuality and a conscious avoidance of men who seem to have effeminate manners or qualities. If a member is suspected of being gay, he is ostracized and informally drummed out of the fraternity. A fraternity with a reputation as wimpy or tolerant of gays is ridiculed and shunned by other fraternities. Militant heterosexuality is frequently used by men as a strategy to keep each other in line (Kimmel 1987).

Financial affluence or wealth, a male-associated value in American culture, is highly valued by fraternities. In accounting for why the fraternity involved in the gang rape that precipitated our research project had been recognized recently as “the best fraternity chapter in the United States,” a university official said: “They were good-looking, a big fraternity, had lots of BMWs [expensive, German-made automobiles].” After the rape, newspaper stories described the fraternity members’ affluence, noting the high number of members who owned expensive cars (St. Petersburg Times, 1988).

The Status and Norms of Pledgeship

A pledge (sometimes called an associate member) is a new recruit who occupies a trial membership status for a specific period of time. The pledge period (typically ranging from 10 to 15 weeks) gives fraternity brothers an opportunity to assess and socialize new recruits. Pledges evaluate the fraternity also and decide if they want to become brothers. The socialization
experience is structured partly through assignment of a Big Brother to each pledge. Big Brothers are expected to teach pledges how to become a brother and to support them as they progress through the trial membership period. Some pledges are repelled by the pledging experience, which can entail physical abuse; harsh discipline; and demands to be subordinate, follow orders, and engage in demeaning routines and activities, similar to those used by the military to “make men out of boys” during boot camp.

Characteristics of the pledge experience are rationalized by fraternity members as necessary to help pledges unite into a group, rely on each other, and join together against outsiders. The process is highly masculinist in execution as well as conception. A willingness to submit to authority, follow orders, and do as one is told is viewed as a sign of loyalty, togetherness, and unity. Fraternity pledges who find the pledge process offensive often drop out. Some do this by openly quitting, which can subject them to ridicule by brothers and other pledges, or they may deliberately fail to make the grades necessary for initiation or transfer schools and decline to reaffiliate with the fraternity on the new campus. One fraternity pledge who quit the fraternity he had pledged described an experience during pledgeship as follows:

This one guy was always picking on me. No matter what I did, I was wrong. One night after dinner, he and two other guys called me and two other pledges into the chapter room. He said, “Here, X, hold this 25 pound bag of ice at arms’ length ‘til I tell you to stop.” I did it even though my arms and hands were killing me. When I asked if I could stop, he grabbed me around the throat and lifted me off the floor. I thought he would choke me to death. He cussed me and called me all kinds of names. He took one of my fingers and twisted it until it nearly broke. . . . I stayed in the fraternity for a few more days, but then I decided to quit. I hated it. Those guys are sick. They like seeing you suffer.

Fraternities’ emphasis on toughness, withstanding pain and humiliation, obedience to superiors, and using physical force to obtain compliance contributes to an interpersonal style that de-emphasizes caring and sensitivity but fosters intragroup trust and loyalty. If the least macho or most critical pledges drop out, those who remain may be more receptive to, and influenced by, masculinist values and practices that encourage the use of force in sexual relations with women and the covering up of such behavior (cf. Kanin 1967).

Norms and Dynamics of Brotherhood

*Brother* is the status occupied by fraternity men to indicate their relations to each other and their membership in a particular fraternity organization or group. Brother is a male-specific status; only males can become brothers, although women can become “Little Sisters,” a form of pseudomembership.
“Becoming a brother” is a rite of passage that follows the consistent and often lengthy display by pledges of appropriately masculine qualities and behaviors. Brothers have a quasi-familial relationship with each other, are normatively said to share bonds of closeness and support, and are sharply set off from nonmembers. Brotherhood is a loosely defined term used to represent the bonds that develop among fraternity members and the obligations and expectations incumbent upon them (cf. Marlowe and Auvenshine [1982] on fraternities’ failure to encourage “moral development” in freshman pledges).

Some of our respondents talked about brotherhood in almost reverential terms, viewing it as the most valuable benefit of fraternity membership. One senior, a business-school major who had been affiliated with a fairly high-status fraternity throughout four years on campus, said:

Brotherhood spurs friendship for life, which I consider its best aspect, although I didn’t see it that way when I joined. Brotherhood bonds and unites. It instills values of caring about one another, caring about community, caring about ourselves. The values and bonds [of brotherhood] continually develop over the four years [in college] while normal friendships come and go.

Despite this idealization, most aspects of fraternity practice and conception are more mundane. Brotherhood often plays itself out as an overriding concern with masculinity and, by extension, femininity. As a consequence, fraternities comprise collectivities of highly masculinized men with attitudinal qualities and behavioral norms that predispose them to sexual coercion of women (cf. Kanin 1967; Merton 1985; Rapaport and Burkhart 1984). The norms of masculinity are complemented by conceptions of women and femininity that are equally distorted and stereotyped and that may enhance the probability of women’s exploitation (cf. Ehrhart and Sandler 1985; Sanday 1981, 1986).

Practices of Brotherhood

Practices associated with fraternity brotherhood that contribute to the sexual coercion of women include a preoccupation with loyalty, group protection and secrecy, use of alcohol as a weapon, involvement in violence and physical force, and an emphasis on competition and superiority.

Loyalty, group protection, and secrecy. Loyalty is a fraternity preoccupation. Members are reminded constantly to be loyal to the fraternity and to their brothers. Among other ways, loyalty is played out in the practices of group protection and secrecy. The fraternity must be shielded from criticism. Members are admonished to avoid getting the fraternity in trouble and to
bring all problems “to the chapter” (local branch of a national social fraternity) rather than to outsiders. Fraternities try to protect themselves from close scrutiny and criticism by the Interfraternity Council (a quasi-governing body composed of representatives from all social fraternities on campus), their fraternity’s national office, university officials, law enforcement, the media, and the public. Protection of the fraternity often takes precedence over what is procedurally, ethically, or legally correct. Numerous examples were related to us of fraternity brothers’ lying to outsiders to “protect the fraternity.”

Group protection was observed in the alleged gang rape case with which we began our study. Except for one brother, a rapist who turned state’s evidence, the entire remaining fraternity membership was accused by university and criminal justice officials of lying to protect the fraternity. Members consistently failed to cooperate even though the alleged crimes were felonies, involved only four men (two of whom were not even members of the local chapter), and the victim of the crime nearly died. According to a grand jury’s findings, fraternity officers repeatedly broke appointments with law enforcement officials, refused to provide police with a list of members, and refused to cooperate with police and prosecutors investigating the case (Florida Flambeau, 1988).

Secrecy is a priority value and practice in fraternities, partly because full-fledged membership is premised on it (for confirmation, see Ehrhart and Sandler 1985; Longino and Kart 1973; Roark 1987). Secrecy is also a boundary-maintaining mechanism, demarcating in-group from out-group, us from them. Secret rituals, handshakes, and mottoes are revealed to pledge brothers as they are initiated into full brotherhood. Since only brothers are supposed to know a fraternity’s secrets, such knowledge affirms membership in the fraternity and separates a brother from others. Extending secrecy tactics from protection of private knowledge to protection of the fraternity from criticism is a predictable development. Our interviews indicated that individual members knew the difference between right and wrong, but fraternity norms that emphasize loyalty, group protection, and secrecy often overrode standards of ethical correctness.

Alcohol as weapon. Alcohol use by fraternity men is normative. They use it on weekdays to relax after class and on weekends to “get drunk,” “get crazy,” and “get laid.” The use of alcohol to obtain sex from women is pervasive—in other words, it is used as a weapon against sexual reluctance. According to several fraternity men whom we interviewed, alcohol is the major tool used to gain sexual mastery over women (cf. Adams and Abarbanel 1988; Ehrhart and Sandler 1985). One fraternity man, a 21-year-
old senior, described alcohol use to gain sex as follows: "There are girls that you know will fuck, then some you have to put some effort into it. . . . You have to buy them drinks or find out if she's drunk enough. . . ."

A similar strategy is used collectively. A fraternity man said that at parties with Little Sisters: "We provide them with 'hunch punch' and things get wild. We get them drunk and most of the guys end up with one." "'Hunch punch,'" he said, "is a girls' drink made up of overproof alcohol and powdered Kool-Aid, no water or anything, just ice. It's very strong. Two cups will do a number on a female." He had plans in the next academic term to surreptitiously give hunch punch to women in a "prim and proper" sorority because "having sex with prim and proper sorority girls is definitely a goal." These women are a challenge because they "won't openly consume alcohol and won't get openly drunk as hell." Their sororities have "standards committees" that forbid heavy drinking and easy sex.

In the gang rape case, our sources said that many fraternity men on campus believed the victim had a drinking problem and was thus an "easy make." According to newspaper accounts, she had been drinking alcohol on the evening she was raped; the lead assailant is alleged to have given her a bottle of wine after she arrived at his fraternity house. Portions of the rape occurred in a shower, and the victim was reportedly so drunk that her assailants had difficulty holding her in a standing position (Tallahassee Democrat, 1988a). While raping her, her assailants repeatedly told her they were members of another fraternity under the apparent belief that she was too drunk to know the difference. Of course, if she was too drunk to know who they were, she was too drunk to consent to sex (cf. Allgeier 1986; Tash 1988).

One respondent told us that gang rapes are wrong and can get one expelled, but he seemed to see nothing wrong in sexual coercion one-on-one. He seemed unaware that the use of alcohol to obtain sex from a woman is grounds for a claim that a rape occurred (cf. Tash 1988). Few women on campus (who also may not know these grounds) report date rapes, however; so the odds of detection and punishment are slim for fraternity men who use alcohol for "seduction" purposes (cf. Byington and Keeter 1988; Merton 1985).

Violence and physical force. Fraternity men have a history of violence (Ehrhart and Sandler 1985; Roark 1987). Their record of hazing, fighting, property destruction, and rape has caused them problems with insurance companies (Bradford 1986; Pressley 1987). Two university officials told us that fraternities "are the third riskiest property to insure behind toxic waste dumps and amusement parks." Fraternities are increasingly defendants in
legal actions brought by pledges subjected to hazing (Meyer 1986; Pressley 1987) and by women who were raped by one or more members. In a recent alleged gang rape incident at another Florida university, prosecutors failed to file charges but the victim filed a civil suit against the fraternity nevertheless (Tallahassee Democrat, 1989).

Competition and superiority. Interfraternity rivalry fosters in-group identification and out-group hostility. Fraternities stress pride of membership and superiority over other fraternities as major goals. Interfraternity rivalries take many forms, including competition for desirable pledges, size of pledge class, size of membership, size and appearance of fraternity house, superiority in intramural sports, highest grade-point averages, giving the best parties, gaining the best or most campus leadership roles, and, of great importance, attracting and displaying “good looking women.” Rivalry is particularly intense over members, intramural sports, and women (cf. Messner 1989).

FRATERNITIES’ COMMODIFICATION OF WOMEN

In claiming that women are treated by fraternities as commodities, we mean that fraternities knowingly, and intentionally, use women for their benefit. Fraternities use women as bait for new members, as servers of brothers’ needs, and as sexual prey.

Women as bait. Fashionably attractive women help a fraternity attract new members. As one fraternity man, a junior, said, “They are good bait.” Beautiful, sociable women are believed to impress the right kind of pledges and give the impression that the fraternity can deliver this type of woman to its members. Photographs of shapely, attractive coeds are printed in fraternity brochures and videotapes that are distributed and shown to potential pledges. The women pictured are often dressed in bikinis, at the beach, and are pictured hugging the brothers of the fraternity. One university official says such recruitment materials give the message: “Hey, they’re here for you, you can have whatever you want,” and, “we have the best looking women. Join us and you can have them too.” Another commented: “Something’s wrong when males join an all-male organization as the best place to meet women. It’s so illogical.”

Fraternities compete in promising access to beautiful women. One fraternity man, a senior, commented that “the attraction of girls [i.e., a fraternity’s success in attracting women] is a big status symbol for fraternities.” One
university official commented that the use of women as a recruiting tool is so well entrenched that fraternities that might be willing to forgo it say they cannot afford to unless other fraternities do so as well. One fraternity man said, “Look, if we don’t have Little Sisters, the fraternities that do will get all the good pledges.” Another said, “We won’t have as good a rush [the period during which new members are assessed and selected] if we don’t have these women around.”

In displaying good-looking, attractive, skimpily dressed, nubile women to potential members, fraternities implicitly, and sometimes explicitly, promise sexual access to women. One fraternity man commented that “part of what being in a fraternity is all about is the sex” and explained how his fraternity uses Little Sisters to recruit new members:

> We’ll tell the sweetheart [the fraternity’s term for Little Sister], “You’re gorgeous; you can get him.” We’ll tell her to fake a scam and she’ll go hang all over him during a rush party, kiss him, and he thinks he’s done wonderful and wants to join. The girls think it’s great too. It’s flattering for them.

**Women as servers.** The use of women as servers is exemplified in the Little Sister program. Little Sisters are undergraduate women who are rushed and selected in a manner parallel to the recruitment of fraternity men. They are affiliated with the fraternity in a formal but unofficial way and are able, indeed required, to wear the fraternity’s Greek letters. Little Sisters are not full-fledged fraternity members, however; and fraternity national offices and most universities do not register or regulate them. Each fraternity has an officer called Little Sister Chairman who oversees their organization and activities. The Little Sisters elect officers among themselves, pay monthly dues to the fraternity, and have well-defined roles. Their dues are used to pay for the fraternity’s social events, and Little Sisters are expected to attend and hostess fraternity parties and hang around the house to make it a “nice place to be.” One fraternity man, a senior, described Little Sisters this way: “They are very social girls, willing to join in, be affiliated with the group, devoted to the fraternity.” Another member, a sophomore, said: “Their sole purpose is social—attend parties, attract new members, and ‘take care’ of the guys.”

Our observations and interviews suggested that women selected by fraternities as Little Sisters are physically attractive, possess good social skills, and are willing to devote time and energy to the fraternity and its members. One undergraduate woman gave the following job description for Little Sisters to a campus newspaper:

> It’s not just making appearances at all the parties but entails many more responsibilities. You’re going to be expected to go to all the intramural games
to cheer the brothers on, support and encourage the pledges, and just be around to bring some extra life to the house. [As a Little Sister] you have to agree to take on a new responsibility other than studying to maintain your grades and managing to keep your checkbook from bouncing. You have to make time to be a part of the fraternity and support the brothers in all they do. (*The Tomahawk*, 1988)

The title of Little Sister reflects women’s subordinate status; fraternity men in a parallel role are called Big Brothers. Big Brothers assist a sorority primarily with the physical work of sorority rushes, which, compared to fraternity rushes, are more formal, structured, and intensive. Sorority rushes take place in the daytime and fraternity rushes at night so fraternity men are free to help. According to one fraternity member, Little Sister status is a benefit to women because it gives them a social outlet and “the protection of the brothers.” The gender-stereotypic conceptions and obligations of these Little Sister and Big Brother statuses indicate that fraternities and sororities promote a gender hierarchy on campus that fosters subordination and dependence in women, thus encouraging sexual exploitation and the belief that it is acceptable.

**Women as sexual prey.** Little Sisters are a sexual utility. Many Little Sisters do not belong to sororities and lack peer support for refraining from unwanted sexual relations. One fraternity man (whose fraternity has 65 members and 85 Little Sisters) told us they had recruited “wholesale” in the prior year to “get lots of new women.” The structural access to women that the Little Sister program provides and the absence of normative supports for refusing fraternity members’ sexual advances may make women in this program particularly susceptible to coerced sexual encounters with fraternity men.

Access to women for sexual gratification is a presumed benefit of fraternity membership, promised in recruitment materials and strategies and through brothers’ conversations with new recruits. One fraternity man said: “We always tell the guys that you get sex all the time, there’s always new girls. . . . After I became a Greek, I found out I could be with females at will.” A university official told us that, based on his observations, “no one [i.e., fraternity men] on this campus wants to have ‘relationships.’ They just want to have fun [i.e., sex].” Fraternity men plan and execute strategies aimed at obtaining sexual gratification, and this occurs at both individual and collective levels.

Individual strategies include getting a woman drunk and spending a great deal of money on her. As for collective strategies, most of our undergraduate interviewees agreed that fraternity parties often culminate in sex and that this
outcome is planned. One fraternity man said fraternity parties often involve sex and nudity and can “turn into orgies.” Orgies may be planned in advance, such as the Bowery Ball party held by one fraternity. A former fraternity member said of this party:

The entire idea behind this is sex. Both men and women come to the party wearing little or nothing. There are pornographic pinups on the walls and usually porno movies playing on the TV. The music carries sexual overtones. . . . They just get schnockered [drunk] and, in most cases, they also get laid.

When asked about the women who come to such a party, he said: “Some Little Sisters just won’t go. . . . The girls who do are looking for a good time, girls who don’t know what it is, things like that.”

Other respondents denied that fraternity parties are orgies but said that sex is always talked about among the brothers and they all know “who each other is doing it with.” One member said that most of the time, guys have sex with their girlfriends “but with socials, girlfriends aren’t allowed to come and it’s their [members’] big chance [to have sex with other women].” The use of alcohol to help them get women into bed is a routine strategy at fraternity parties.

CONCLUSIONS

In general, our research indicated that the organization and membership of fraternities contribute heavily to coercive and often violent sex. Fraternity houses are occupied by same-sex (all men) and same-age (late teens, early twenties) peers whose maturity and judgment is often less than ideal. Yet fraternity houses are private dwellings that are mostly off-limits to, and away from scrutiny of, university and community representatives, with the result that fraternity house events seldom come to the attention of outsiders. Practices associated with the social construction of fraternity brotherhood emphasize a macho conception of men and masculinity, a narrow, stereotyped conception of women and femininity, and the treatment of women as commodities. Other practices contributing to coercive sexual relations and the cover-up of rapes include excessive alcohol use, competitiveness, and normative support for deviance and secrecy (cf. Bogal-Allbritten and Allbritten 1985; Kanin 1967).

Some fraternity practices exacerbate others. Brotherhood norms require “sticking together” regardless of right or wrong; thus rape episodes are unlikely to be stopped or reported to outsiders, even when witnesses disap-
prove. The ability to use alcohol without scrutiny by authorities and alcohol's frequent association with violence, including sexual coercion, facilitates rape in fraternity houses. Fraternity norms that emphasize the value of maleness and masculinity over femaleness and femininity and that elevate the status of men and lower the status of women in members' eyes undermine perceptions and treatment of women as persons who deserve consideration and care (cf. Ehrhart and Sandler 1985; Merton 1985).

Androgynous men and men with a broad range of interests and attributes are lost to fraternities through their recruitment practices. Masculinity of a narrow and stereotypical type helps create attitudes, norms, and practices that predispose fraternity men to coerce women sexually, both individually and collectively (Allgeier 1986; Hood 1989; Sanday 1981, 1986). Male athletes on campus may be similarly disposed for the same reasons (Kirshenbaum 1989; Telander and Sullivan 1989).

Research into the social contexts in which rape crimes occur and the social constructions associated with these contexts illumine rape dynamics on campus. Blanchard (1959) found that group rapes almost always have a leader who pushes others into the crime. He also found that the leader's latent homosexuality, desire to show off to his peers, or fear of failing to prove himself a man are frequently an impetus. Fraternity norms and practices contribute to the approval and use of sexual coercion as an accepted tactic in relations with women. Alcohol-induced compliance is normative, whereas, presumably, use of a knife, gun, or threat of bodily harm would not be because the woman who "drinks too much" is viewed as "causing her own rape" (cf. Ehrhart and Sandler 1985).

Our research led us to conclude that fraternity norms and practices influence members to view the sexual coercion of women, which is a felony crime, as sport, a contest, or a game (cf. Sato 1988). This sport is played not between men and women but between men and men. Women are the pawns or prey in the interfraternity rivalry game; they prove that a fraternity is successful or prestigious. The use of women in this way encourages fraternity men to see women as objects and sexual coercion as sport. Today's societal norms support young women's right to engage in sex at their discretion, and coercion is unnecessary in a mutually desired encounter. However, nubile young women say they prefer to be "in a relationship" to have sex while young men say they prefer to "get laid" without a commitment (Muehlenhard and Linton 1987). These differences may reflect, in part, American puritanism and men's fears of sexual intimacy or perhaps intimacy of any kind. In a fraternity context, getting sex without giving emotionally demonstrates "cool" masculinity. More important, it poses no threat to the bonding and
loyalty of the fraternity brotherhood (cf. Farr 1988). Drinking large quantities of alcohol before having sex suggests that “scoring” rather than intrinsic sexual pleasure is a primary concern of fraternity men.

Unless fraternities’ composition, goals, structures, and practices change in fundamental ways, women on campus will continue to be sexual prey for fraternity men. As all-male enclaves dedicated to opposing faculty and administration and to cementing in-group ties, fraternity members eschew any hint of homosexuality. Their version of masculinity transforms women, and men with womanly characteristics, into the out-group. “Womanly men” are ostracized; feminine women are used to demonstrate members’ masculinity. Encouraging renewed emphasis on their founding values (Longino and Kart 1973), service orientation and activities (Lemire 1979), or members’ moral development (Marlowe and Auvenshine 1982) will have little effect on fraternities’ treatment of women. A case for or against fraternities cannot be made by studying individual members. The fraternity qua group and organization is at issue. Located on campus along with many vulnerable women, embedded in a sexist society, and caught up in masculinist goals, practices, and values, fraternities’ violation of women—including forcible rape—should come as no surprise.

NOTE

1. Recent bans by some universities on open-keg parties at fraternity houses have resulted in heavy drinking before coming to a party and an increase in drunkenness among those who attend. This may aggravate, rather than improve, the treatment of women by fraternity men at parties.

REFERENCES


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